# Kevin T. Lamb

# **Senior Counsel**

#### Contact

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#### Location

505 South Flagler Drive Suite 1100 West Palm Beach Florida 33410

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#### Education

J.D., Washington & Lee University

B.A., Washington & Lee University

#### Admissions

The Florida Bar
Massachusetts Bar Association
The District of Columbia Bar
Virginia State Bar
U.S. Supreme Court



Kevin Lamb concentrates his practice in the area of Corporate Law, covering the full spectrum of corporate transactions important to businesses in today's global marketplace. With more than 40 years of corporate legal experience across a broad range of industries, Kevin's practice includes mergers and acquisitions, corporate transactions and commercial law, corporate governance, bankruptcy, corporate restructuring and creditors' rights, venture capital and private equity, real estate transactions, and senior and subordinated debt financing. Kevin was previously a partner in a nationally preeminent law firm where he served as Chairman of the firm's Commercial Law and Corporate Restructuring practice group. As a result of his national experience, Kevin is admitted to practice in Florida, the Commonwealth of Massachusetts, the District of Columbia and the Commonwealth of Virginia.

Kevin is a frequent author, panelist, and commentator within the legal and business communities. He has contributed to programs and publications including NPR's "Market Watch," CNBC, Inc. Magazine, The National Law Journal, The Venture Capital Review, VentureEdge Magazine, Nikkei Business, Boston Business Journal, Mass High Tech Journal, Patent Café Magazine, South Florida Business Journal, and the Daily Business Review. Prior to entering private practice, Kevin served as an attorney with the U.S. Department of Justice and was a member of the U.S. Attorney General's Honors Program.

# **Experience Highlights**

# Multi-Billion Dollar Sale of Global Commodities Company

Negotiated and structured the sale of a globally recognized commodities company with an original transaction value of approximately \$2 Billion.

## \$250+ Million Credit Facility

Lead U.S. Counsel for borrower in connection with a complex \$250+ million multilender offshore loan facility.

# Private Equity Firm Portfolio Acquisitions & Sales

Representation of a private equity investment firm in a \$214 million sale of portfolio companies to a publicly-traded corporation. Previously represented client in initial acquisitions.

# Imaging Clinics Sold to Publicly Traded Healthcare Corporation in Cross-Border M&A

Seller representation in an international M&A valued in excess of \$39 million involving six separately held physician-owned South Florida freestanding, fixed-site outpatient diagnostic imaging clinics sold to a publicly traded Canadian healthcare corporation.

#### Sale of U.S. Company to Canadian Private Equity Firm

Representation of a multi-office family-owned regional pump business in its sale to a Canadian-based private equity firm.

#### Cross-border Restructuring and Sale of Canadian Company

Served as Special Corporate Counsel in connection with cross-border restructuring and sale of the largest Canadian-based provider of sales and data collection solutions.

#### Corporate Transactions for Nonprofit, Global Multimedia Company

Representation of a globally recognized nonprofit multimedia company in connection with several corporate transactions and creditors rights' matters.

#### Sale of Interest in Hedge Fund

Represented former general partner in \$15 million multi-tiered sale of majority membership interest in nationally-recognized hedge fund.

#### National Security Company Acquisition by Private Equity Firm

Representation of a nationally prominent security firm in its acquisition by a U.S. based private equity firm.

#### Natural Health Company Acquisition by Global Enterprise

Representation of a privately held natural supplements and products company in its acquisition by an overseas international leader in the health and nutrition industry.

#### Sale of Multi-Office Home Healthcare Company to Private Equity Firm

Representation of principals in the sale of a home healthcare services company with multiple locations to a Chicago-based private equity firm. Handled the initial acquisition of the company in addition to the subsequent sale.

#### Corporate Sponsorship of National Car Racing Series

Representation of Grain & Barrel Spirits brand, Dixie Vodka, in a multi-year sponsorship and licensing deal with NASCAR.

#### Worldwide Spirits Supply and Distribution Deal

Representation of established global beverage platform in the negotiation of an exclusive worldwide supply and distribution agreement with an award-winning regional craft spirit company, further expanding their core brand offerings.

### Spirits Company Acquisitions and Licensing Deals

Representation of an emerging wine and spirits company in numerous acquisitions and in licensing negotiations with a national media production company.

#### Corporate Transactions for Spirits Distributor

Representation of two leading regional beverage wholesalers/distributor in general legal corporate matters.

#### Acquisition of Multinational Furniture Care Corporation

Representation of a multinational corporation in the acquisition of one of the largest U.S. furniture care product and warranty businesses.

# Private Equity and Venture Capital Portfolio Investments and Dispositions

Representation of numerous private equity and venture capital clients in connection with diverse portfolio investments and dispositions.

# Creditor Representation in the Reorganization of U.S. Computer Company

Representation of the second largest creditor and major supplier in the reorganization of one of the largest U.S. computer companies.

#### Contested Acquisition of Major New England Resort Complex

Representation of a New York-based private equity company in the contested acquisition of the largest resort complex on Cape Cod.

#### Multinational Aerospace Company

Representation of a multinational aerospace company in connection with the U.S. reorganization of several domestic and international air carriers.

### Reorganization of 165-Unit Fast Food Restaurant Chain

Representation of the indenture trustee for subordinated bondholders in the reorganization of a 165-unit chain of fast food restaurants.

#### Restructuring of Steel Company

Representation of a Boston-based insurance company in connection with loans and corporate governance matters related to the restructuring of a U.S.-based steel company.

#### **Honors & Distinctions**

#### Palm Beach Illustrated

Top Lawyers, Business/Corporate, 2020-2021, 2023-Present

Top Lawyers, Corporate Law, 2024

Top Lawyers, Corporate Governance and Compliance Law, 2021-2022

Top Lawyers, Venture Capital Law, 2021

Top Lawyers, Mergers & Acquisitions Law, 2018-2020

#### Martindale-Hubbell AV® Peer Review Rated

Who's Who in American Law. 1996-2012

Florida Super Lawyers, 2006

Outstanding Lawyers of America, 2002-2005

Massachusetts Super Lawyers, 2004

U.S. Attorney General's Honors Scholar, 1983

#### Affiliations

#### The Florida Bar

Member, Senior Lawyers Committee, 2022-Present

#### Palm Beach Civic Association

Board of Directors, 2008-Present

<sup>\*</sup>Some matters handled prior to joining Jones Foster

Member, Public Safety Committee Member, Intracoastal/Lagoon Committee

## Palm Beach Day Academy

Trustee Emeritus, 2020-Present Board of Trustees, 2011-2020 Capital Campaign Steering Committee, 2010-2012

# Boys & Girls Clubs of Palm Beach County

Board of Directors, 2007-2018 Executive Committee, 2011-2018

## Angel Forum of Florida

Past-Director, 2010-2014

# Palm Beach Chamber of Commerce

President, 2012-2014 Board of Directors, 2007-2015

# Washington & Lee University Alumni Association

Director, 2009-2013