JONES
FOSTER

L. Benton Alexander, Jr.

Shareholder & Board Member

Florida Bar Board Certified
Real Estate Attorney



Ben Alexander, a Jones Foster board member, is vice chair of the Real Estate practice group and head of the firm's Palm Beach office. A Florida Bar Board Certified Real Estate specialist, Ben performs sophisticated real estate transactions for local and national developers, equity investors, business entities, entrepreneurs, financial institutions, and high-end residential purchasers and sellers.

As a result of his extensive experience in the Real Estate industry and community, Ben has cultivated long-lasting relationships that he leverages to further his clients' business interests. He is uniquely positioned to handle a broad range of matters, including advising on traditional real estate transactions, negotiating complex real estate development deals, and facilitating partnerships between equity funds and developers.

Ben has held significant leadership roles in community and industry organizations and currently serves on the Blair Academy Board of Trustees. He previously served as Vice Chair of the Board of Trustees for Palm Beach Day Academy, President of the Royal Poinciana Chapel, Treasurer of The Preservation Foundation of Palm Beach, a Board Member for the Chamber of Commerce of the Palm Beaches, and a member of the University of Florida Real Estate Advisory Board.

Ben is consistently selected by his peers for inclusion in *Best Lawyers in America* and *Palm Beach Illustrated's* "Top Lawyers", and he holds an AV Preeminent® Rating from *Martindale-Hubbell*, the highest peer rating based upon legal ability and ethical standards. Ben graduated with high honors from the University of Florida Levin College of Law where he was named to the Order of the Coif.

Experience Highlights

Representative Matters

Counsels developers, investors, and landowners on sophisticated commercial and high-value residential real estate transactions from concept to closing, applying practical judgment and hands-on execution to structure, negotiate, and close deals on terms aligned with client objectives and risk tolerance. Works closely with tax and

Contact

balexander@jonesfoster.com
561 650 0420

Location

240 Royal Palm Way
Suite 200
Palm Beach
Florida 33480

Education

J.D., University of Florida Levin College of Law, graduated with High Honors
Order of the Coif

B.S., Wake Forest University, *cum laude*

Admissions

The Florida Bar
The State Bar of Georgia

corporate teams to structure and negotiate partnership and joint venture agreements supporting real estate investments and development. A partial list of matters includes:

• Large-Scale Planned Mixed-Use Development (Orlando, FL): Served as counsel to an international developer on the acquisition, financing, development, and disposition of mixed-use projects within a 1,300-acre planned development portfolio.

• Land Development & Dispositions (Collier County, FL): Counseled and negotiated on behalf of landowners in the development of 4,000 acres and related sales to national homebuilders (10,000 homesites) and commercial developers (2,000,000+ sq. ft. of commercial space).

• Multifamily & Office Transactions (Nationwide): Managed acquisitions, financings, and dispositions of multifamily and office properties for national developers across multiple U.S. markets.

• Multi-Site Electric Vehicle (EV) Facility Expansion (Nationwide): Served as counsel to an international developer on the acquisition, financing, development, and disposition of service-center and dealership locations across multiple jurisdictions.

• Urban Assemblage / Mixed-Use District (West Palm Beach, FL): Led the assemblage and sale process for a developer within a 40-acre, $1 billion downtown mixed-use development district.

• Office Leasing Portfolio (South Florida): Oversaw and negotiated office leasing matters for an international real estate investment firm across a 500,000+ sq. ft. office portfolio.

• Joint Ventures / Private Equity (Nationwide): Drafted and negotiated joint venture agreements for private equity investors involving multifamily, retail, and office projects across the country.

• Joint Ventures (Nationwide): Negotiated and documented joint venture agreements for an international developer across multifamily, retail, and office properties nationwide, partnering with tax and corporate counsel to align the JV structure and documentation with tax considerations and the client's investment objective.

• Ultra-High-Net-Worth Residential (Palm Beach, FL): Regularly guides individuals and families through ultra-luxury residential purchases and sales, including closing the sales of numerous waterfront parcels in Palm Beach with values exceeding $50 million.

Honors & Distinctions

The Best Lawyers in America
Real Estate Law, 2014-Present

Palm Beach Illustrated
Top Lawyers, Real Estate Law, 2018-Present

The Boca Raton Observer
Top Lawyers, Real Estate, 2026

Martindale-Hubbell, AV® Peer Review Rated

The Florida Bar
Board Certified Specialist, Real Estate, 2011-Present

Affiliations

Blair Academy
Board of Trustees, 2025-Present

Palm Beach Day Academy
Vice Chair, Board of Trustees, 2019-2024
Executive Committee, Board of Trustees, 2018-2024
Board of Trustees, 2014-2024

Royal Poinciana Chapel
Board of Directors, 2012-2022
President, 2017-2019
Vice President, 2016-2017
Secretary, 2014-2016

The Preservation Foundation of Palm Beach
Treasurer, 2015-2021

Chamber of Commerce of the Palm Beaches
Board of Directors, 2009-2012

University of Florida Real Estate Advisory
Board of Directors, 2013-2017